Ingenious Champion Profile

Chris Storer - VirtualArmor

Juniper Champion

Introducing Chris Storer

Chris is currently a senior systems engineer and lead technologist with VirtualArmor, an Elite-level Juniper partner focusing exclusively on Juniper routing, switching, and security. Chris began his relationship with Juniper and VirtualArmor first as a customer. He hired on as full-time professional services engineer early 2013 and progressed quickly towards becoming a core member of the VirtualArmor team. VirtualArmor focuses exclusively on Juniper platforms and products, providing Chris a unique position and platform to evangelize the Junos operating system and the Juniper Networks story.

Career Path

Chris has been working in the IT industry in some capacity for close to 20 years across a number of industries and contract engagements. This has provided him with a well-rounded view of all industry aspects and how they each interact with the network. His career started as a junior systems administrator for a small company and he later progressed into contract work, where he was quickly exposed to networking and security in addition to a multitude of other applications and platforms. After a number of years consulting, and a few more years in various government and healthcare systems, networking, and security roles, he decided to focus specifically on IP and Ethernet technologies, and Juniper Networks products and solutions specifically.

Engaging with Juniper

Chris was first introduced to Juniper Networks when he inherited an aging healthcare network needing an immediate overhaul which was put out for RFP. The bid was awarded to Juniper and he was quickly immersed in Junos OS. He also developed a close working relationship with his Juniper Partner, VirtualArmor. Chris' career path eventually led him to the opportunity to work directly with VirtualArmor and focus entirely on the Junos Platform and related technologies as a professional services engineer, a role he still remains involved with today in addition to other responsibilities he has grown into within the organization.

Proud to be an Ingenious Champion

Chris has been involved in the Juniper Champion program since he joined VirtualArmor and became eligible. Wherever possible, he tells the Juniper story and evangelizes the benefits of the Junos Platform. Based on his own experience in the trenches, he is a real fan. He recently attended his second Americas Tech Summit where he was awarded "Ingenious Champion of the Year—AMER" and had a blast engaging with his Juniper counterparts and digging into the nuances of various platforms and technologies with his colleagues.

On a Personal Note

Chris admits that he is a stereotypical geek. He occasionally enjoys Warcraft, reads sci-fi, and enjoys building Legos in his spare time with his amazing fiancée, Elise. He also sometimes enjoys a random walk in the park or a hike in the mountains, or hacking around with anything mechanical or electronic. His career and current technological passions include evangelizing and demystifying MPLS for the enterprise and anything related to Contrail..

Quotes and Testimonials

"Chris is an Ingenious Champion that possesses an in-depth knowledge of the Juniper products and solutions. He was instrumental in a QFX5100/Campus MPLS win at UNM Hospitals, previously running a competitors network. He has a great attitude and easy to work with. I'm delighted he has been awarded the "Champion of the Year Award-North America" for 2015."

Eric Durlin, Sr. Systems Engineer, Juniper Networks

About Juniper Networks

Juniper Networks is in the business of network innovation. From devices to data centers, from consumers to cloud providers, Juniper Networks delivers the software, silicon and systems that transform the experience and economics of networking. The company serves customers and partners worldwide. Additional information can be found at www.juniper.net.

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