

JUNIPER PACKAGED ENTERPRISE AGREEMENT

A license agreement for Juniper Mist Wired and Wireless Assurance subscriptions

When an enterprise has a large number of disparate and complex software and SaaS licenses, managing them can require substantial IT resources. In addition, differing terms and structures can add to this difficulty, and licensing costs can be unpredictable.

Due to these factors, many organizations lack sufficient visibility into their software consumption, especially when their needs change and unexpected growth patterns emerge.

To address these challenges and simplify the buying process, Juniper offers a Packaged Enterprise Agreement option for Juniper Mist™ Wired and Wireless Assurance, giving you:

- Ease of buying, consuming, and managing software for organization-wide use

- More efficient operations and an ability to respond quickly to changes in capacity
- Better return on aggregated software purchases with a long-term commitment
- The industry's first AI-Native Networking Platform, purpose-built to leverage AIOps

All subscriptions are available up-front and can be deployed at any time during the term. Wherever you are on your AI for networking journey, we meet you there.

Benefits and features

The Juniper Packaged Enterprise Agreement includes many benefits that are not included in standard purchase agreements (Figure 1), which we've mapped to key outcomes (Table 1).



Figure 1: Juniper Enterprise Agreement Benefits

Table 1: Juniper Packaged Enterprise Agreement Outcomes Mapped to Benefits

High ROI, Low TCO, Budget Friendly
Fixed price for the agreement term—discounts are preapproved
Includes discounts on J-Care Services
Additional discounts for AI Accelerate Professional Services
Option to pay over the term through Juniper Financial Services
Easy Access and Management
Operational efficiencies with single-term subscriptions
All subscriptions are available up-front and can be deployed at any time during the term
Options to include single or multiple use cases (e.g., wireless and wired networks)
Expandable to Additional Products and Services
Ability to add wireless or wired subscriptions during the term
Coterminous hardware support (for new hardware purchase)
Simplified Ordering
One-time ordering for the entire term

The Juniper Packaged Enterprise Agreement for Juniper Mist Wired and Wireless Assurance includes preapproved subscription discounts and discounted professional services. All hardware is purchased up-front (Figure 2).

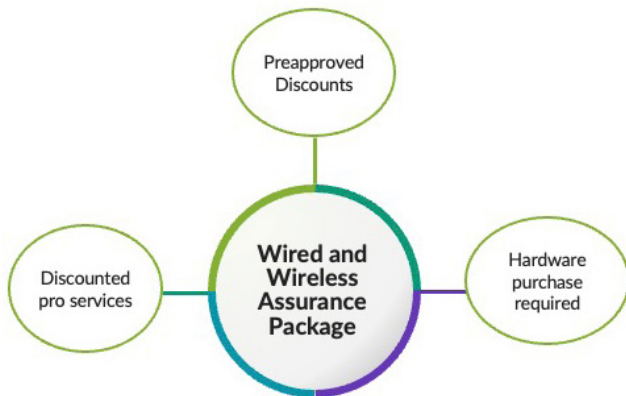


Figure 2: Juniper's Wired and Wireless Assurance Package

Hardware and software support is co-termed and shipment can optionally be deferred.

How to get started

To inquire about a Juniper Enterprise Agreement for Juniper Mist Wired and Wireless Assurance:

- Email easupport@juniper.net (CC your account representative)
- Provide high-level information about your proposed purchase
- Include any other information that will help your Juniper Enterprise Agreement subject matter expert assess the proposal

About Juniper Networks

Juniper Networks believes that connectivity is not the same as experiencing a great connection. Juniper's AI-Native Networking Platform is built from the ground up to leverage AI to deliver exceptional, secure user experiences from the edge to the data center and cloud. Additional information can be found at www.juniper.net or connect with Juniper on [X](#) (formerly Twitter), [LinkedIn](#) and [Facebook](#).

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