# Move to AI-Native Networking Faster with Juniper Global Services

Tap our expertise to empower smooth deployment and network operations for your team

Juniper is transforming how our customers realize the value of Al-Native Networking through a suite of collaborative services designed to de-risk deployment and dramatically shorten time to value.

Learn how →

#### Challenge

## IT needs a deployment accelerator pedal

The only constant for IT teams is change, and the pace of change is accelerating. For IT leaders, the time between a technology solution decision and deployment can be daunting. The faster the solution is turned up, the faster an organization and its IT teams can reap the rewards.

Installing new products, software, and systems requires methodical planning and precise execution. Employees and management only notice if deployments go wrong, so it's crucial to plan and execute with best practices and practical expertise to avoid disruptions and delays.

Plus, IT teams must navigate new equipment and systems, and new processes may be required. How can the team quickly uplevel its skills and knowledge? What are the best practices for accelerating deployment? How can the team minimize risk during the rollout or migration? How can seamless operation be ensured from Day 2+?





## The capabilities you need



## Accelerate deployments with Juniper services

From hardware to software to processes, Juniper is committed to AI-powered IT transformation to meet the end-to-end requirements for your network, applications, and team. Partner with Juniper to bring the power of AI-Native Networking to your network and organization faster, from design through deployment and into ongoing operations.

Every step of the way, Juniper offers a set of services and expertise that will shorten the time to value and de-risk the rollout. With experience across many successful installations, Juniper deployment services have helped roll out solutions up to 9x faster in some instances.

## Juniper Validated Designs

Juniper Validated Designs (JVDs) help cut through complexity with detailed, fully validated, end-to-end hardware and software designs. Each JVD targets a specific deployment use case across the network and includes itemized components, installation processes, and a cutover checklist.

## Adapted to your requirements

Juniper tailors deployment services to fit your company's and team's needs. With a focus on rapid and minimally disruptive solution deployments, Juniper experts will keep projects on track. If a packaged service does not fit your organization's requirements, Juniper can usually customize and quote a mix of service elements that will.

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#### How it works

# AlOps for every step of your journey

Juniper delivers the power and efficiency of Al-Native operations (AlOps) for networks to transform IT teams and processes. From preparation to deployment, adoption to growth, Juniper is available every step of the way, offering knowledge transfers and best practices to ensure that your team is ready to excel Day 2+.





#### Core features/capabilities

## **Prepare**

Al-Native
Networking Platform

9 times
faster time to value

90% fewer
trouble tickets

85% fewer
onsite visits

Discovery Workshop Juniper experts will listen to your organizational needs and guide your team through a discovery workshop to achieve alignment on project objectives, size, and scope. Together, we will establish a project timeline that meets your company's goals.

Tailored Design/ Configuration

Based on the discovery workshop and applicable JVDs, Juniper will create templates or configurations that match your organization's unique requirements.

Implementation Plan

Juniper creates the execution steps, checklists, and validation tests to help smooth a successful implementation of the solution design.

## **Deploy**

Cutover/Maintenance Window Support Juniper engineers who understand your deployment can be available during maintenance windows to support your team and help troubleshoot issues in real time during cutover, depending on the service selected.

**Tools and Automation** 

Juniper leverages its tools, automation, and experience to help accelerate implementation tasks and avoid errors and disruptions.

Test and Validation

Plan tests that validate the design, ensure configurations are deployed as planned, and network functions operate as desired.

## Adopt

Knowledge Transfer Workshop

Ensure the IT team is ready to run their new Al-Native Network with detailed knowledge transfer about your specific deployed solution, its configuration, and how to manage ongoing operations.

Post-Deployment Support

To ensure that newly deployed solutions are operating as planned, Juniper's post-deployment services can include extra time after cutover, operational optimizations, or advanced capability support.



#### How we deliver



Juniper's Al-Native Networking Platform delivers secure, highperformance, reliable infrastructure that scales to match your needs



Juniper's deployment services are crafted to speed up the design, planning, and implementation of our solutions, de-risking and dramatically shortening your time to value

#### Our advantage

## Juniper's unique benefits

With Juniper deployment services, our experts collaborate with you to adapt your Al-Native Networking solution to your specific network and application requirements, helping you minimize risk and accelerate time to value.

### Campus & Branch

Deploy Mist solutions for wired, wireless, and SD-WAN networks with confidence and speed using Juniper Mist Al Accelerate Service, available in two options:

- Juniper Mist Al Accelerate LAN for the Juniper Mist Wired and Wireless LAN solution
- Juniper Mist Al Accelerate WAN for the Juniper Mist SD-WAN solution

Both options are delivered remotely with assistance for design, deployment, and accelerated rollout activities.

In addition, Juniper recently introduced innovative <u>AI Care Services</u> that use AI insights to more proactively support campus and branch solutions. They include targeted deployment assistance, such as a dedicated onboarding help desk, knowledge transfer webinars, and design guidance.

Juniper Al Ultimate Care Service, the top tier, helps you get the most from your Mist Al experience. It provides comprehensive deployment and proactive support services, including Mist Al Accelerate Service for rollout assistance. We use Mist Al dashboards and available information like Service Level Expectations (SLEs), Marvis Actions from our Marvis virtual network assistant, and Mist Premium Analytics proactively for visibility into your network's health. Your assigned technical liaison identifies critical network issues that require action and guides your team through the resolution process.



### **Data Center**

<u>Data Center Deployment Services</u> employ Juniper consultants to blueprint, validate, and deploy new data center network infrastructure using Juniper Apstra. Four remotely delivered options are available:

- Juniper Data Center Deployment Service for greenfield deployments
- Juniper Data Center Optimized Deployment Service adds expert assistance with post-deployment advanced operations to the service above
- Juniper Data Center Deployment Service (Migration Ready) and Juniper Data Center
  Optimized Deployment Service (Migration Ready) add expert assistance
  with migration plans and initial migration tasks to each of the above services,
  respectively, for a legacy data center deployment that requires a side-by-side
  migration of existing workloads

#### **Automated WAN**

Juniper's <u>Paragon Automation Deployment Services</u> provide a fast track for enabling business outcomes with Juniper WAN solutions. There are two service levels available with an optional add-on, all delivered remotely:

- Juniper Paragon Automation Base Deployment Service covers device onboarding, device management, observability, and trust use cases
- Juniper Paragon Automation Premium Deployment Service covers the use cases from the base service plus service orchestration enablement
- Juniper Paragon Automation Active Assurance Enablement is available as an optional add-on

#### Security

SRX Series Deployment Services gives your organization access to a Juniper Security Services professional with extensive knowledge of the SRX Series firewalls and advanced security features. The service employs time-tested methodologies to speed up rollout and eliminate errors.

Depending on your configuration needs, Juniper offers both basic and advanced levels of SRX Deployment Services. Note that cutover maintenance window support and a knowledge transfer workshop are optional add-ons for these services.



**Why Juniper** 

# **About Juniper**

Juniper Networks believes that connectivity is not the same as experiencing a great connection. Juniper's AI-Native Networking Platform is built from the ground up across the AIOps layer and our systems to fully harness the power of AI. From real-time fault isolation to proactive anomaly detection and self-driving corrective actions, it provides campus, branch, data center, and WAN operations with next-level predictability, reliability, and security. Additional information can be found at Juniper Networks (www.juniper.net) or connect with Juniper on X (Twitter), LinkedIn, and Facebook.

More information

## Learn more about Juniper's services

To learn more about Juniper Global Services and to access technical data sheets, guides, and documentation, visit our website.

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